

National Subrogation Services

Subrogation and Recovery Services Proposal



National Subrogation Services, LLC

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Jerry Nolan, Director

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National Subrogation Services (NSS) sole mission and focus is the provision of quality property and casualty subrogation services. Our programs are flexible and specifically tailored to meet the needs of each individual client. For the last 15 years NSS has represented large national carriers, regional insurers and self-insured entities to support their goal of maximizing recovery potential. Assistance ranges from helping clients through a transitional or temporary problem to a long term full outsource solution. Our recovery specialists have multiline experience including automobile, complex property and inland marine matters.

Companies with an established subrogation workflow and dedicated resources recognize more cases with recovery potential and achieve 30% higher net recoveries. National Subrogation Services' results exceed industry benchmarks in recovery dollars returned, while at the same time saving in total expenses.

Our clients receive the benefit of:

- Detailed file analysis by the assigned recovery analyst including identification of direct or indirectly responsible parties, legal theories, notice requirements, time bars and statute of limitations.
- An individual plan of action for each file including evidence preservation, expert retention and arrangement of joint inspections.
- Cost/Benefit analysis of planned investigation weighing costs against potential return.
- Management team supervision which begins with individual instruction on every file assigned. Each member of the management team has decades of applicable experience, who then can monitor case development via calendar and a variety of reporting functions.
- Unit specialization in goods in transit and other inland marine losses as well as Recovery Analysts who specialize in certain types of losses, such as auto fires and product defects.
- CLE approved training seminars at no charge.
- Our network of subrogation counsel available for litigation hired with your authority and supervised by NSS.

- Recovery specialists with arbitration expertise.
- A Recovery Analyst/Staff Attorney who can research applicable law.
- Our relationship with our co-founder, the law firm of Cozen O'Connor, including their electronic library of jurisdictional charts and reference materials.
- Our partnership with Cozen O'Connor enables the combined companies to vigorously pursue modest size matters as well as the largest most complex matters routinely handled by the Firm.

Our customized subrogation database application provides:

- Access to your files 24/7/365.
- An automated internet based referral process which brings your claim directly into our database for assignment.
- An electronic library of experts and attorneys.
- The ability to identify repetitive responsible parties, such as contractors and product manufacturers, their insurers and claim representatives.
- Detailed client reporting.
- Calendar, notes, mail, document management and correspondence functions as well as internal reports monitoring statute of limitations, larger matters, etc.
- A detailed client procedure manual for our recovery specialist reference which includes your specific reporting requirements and instructions.

NSS' commitment is to integrate our services within your organization to provide superior solutions as well as optimal subrogation and recovery results.

National Subrogation Services (NSS) Management Team

"Jerry Nolan - Director

Jerry has been a founding member since the inception of NSS. Jerry's responsibilities include Client Relations and Business Development, Coordination of Network Counsel along with Claim Management. He has over 30 years of claims experience which includes over 20 years of subrogation experience. Jerry presents at industry educational organizations such as NASP, PLRB, NAMIC. He previously served as Assistant Vice President Claim Recoveries for Reliance National and as a Recovery Specialist for St Paul Fire and Marine. Jerry has a background in high exposure recovery litigation, claims supervision and property and casualty adjustment. Jerry has also worked for Liberty Mutual and American International Adjustment Company.

Anne Bantz - Recovery Supervisor

Anne is a Recovery Supervisor at NSS since 2007, handling and supervising inland marine and property subrogation. Anne has developed a team of recovery analysts who specialize in inland marine subrogation, implemented quality control measures and manages several large accounts. Anne has an extensive claim background in marine, property, workers comp and auto. She has served in supervisory, complex claim and adjusting capacities for Royal, Kemper, John Hancock, Metropolitan and Liberty Mutual in her nearly 40 years in the insurance industry.

Maryrose Maresca - Recovery Supervisor

Maryrose joined NSS 9 years ago as a Recovery Analyst and has served as a Recovery Supervisor since 2007. She has managed and overseen complete outsourcing programs involving national insurance companies. Maryrose's extensive claims technical, supervisory and management background has aided in training and developing our technical staff and provide a valuable resource to the clients with whom she serves and interacts. Maryrose had an extensive 35 year career with Royal Insurance where she served in roles in post-merger project management, acting as a large account liaison, and as assistant manager of complex litigation.

<u>Andrea Revans - Recovery Supervisor</u>

Andrea joined NSS nine years ago and has worked as both a Recovery Analyst and Recovery Supervisor. Andrea's responsibilities include multi line technical supervision as well as oversight of numerous client accounts. Her positions in auto subrogation team leader experience with Royal, Avis and Geico has prepared her to supervise and manage large claim volume. Andrea has served in claim technical and claim management and has 35 years of experience with automobile, no-fault and property claims.

<u>Dan Grimm – Technical Coordinator</u>

Dan came to NSS in 2012 following a 23 year career with Citicorp. During his years at Citicorp he worked as a @ Project Manager and Team Leader. Dan responsibilities included the coordination and Installation of IT service to new branches across the United States, field engineering, project leadership and was involved in the technical migration of several bank acquisitions. Dan is the systems administrator of IVOS, our customized subrogation software providing client access training and technical support. In addition he maintains all web based and internal applications as well as our interface with numerous client claim systems.

National Subrogation Services <u>Directory of Offices and Contacts</u>

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