Wisconsin Chapter Meeting

Chapter Co-Chairs—Matthew Falk of Falk Legal Group, Jesse Ziegler of American Family Insurance and Brian Bargender of Humana, Inc.

Welcome Registration

Session One — The Impact of the Fair Debt Collection Practices Act (FDCPA) and Bankruptcy on Subrogation
Speaker: Jason D. Hermersmann, Kohn Law Firm S.C.
There will be an introduction to the FDCPA and a discussion of situations where the FDCPA applies to subrogation actions. The impact of bankruptcy on subrogation will also be addressed. There will be an overview of the various bankruptcy chapters, the types of claims that can be discharged and the steps necessary in avoiding having a debt become discharged.

Session Two — Auto/Property Mediation, Arbitration and Winning Negotiation Strategies
Speaker: Timothy L. Pagel, Matthiesen, Wickert & Lehrer, S.C.
This session will provide insight and the tricks of the trade with negotiation strategies that are proven effective. Whether your case is in a posture prior to litigation, at mediation, pre-trial, or anywhere in between, we will discuss the tools which can produce excellent settlement results. In many cases, great results can be achieved without incurring or while mitigating litigation costs such as expert fees and other unrecoverable expenses.

Session Three — Tips from the Trenches: Best Practices from Adjusters on handling property claims
Speakers: Kristy Meierdirk and Suzanne Wood, American Family Insurance and Phillip C. Theesfeld, Yost & Baill, LLP
This session will discuss the best and worst aspects and challenges of property files. We will review tips provided by subrogation adjusters for handling complex property claims as well as an attorney’s perspective. Additionally we will delve into some of the specific things that adjusters and attorneys wish they knew about one another.

Session Four — A Brave New World or Not: Preparing and Challenging Expert Witnesses under Wisconsin’s Not-So-New Expert Standard
Speaker: Matthew R. Falk, Falk Legal Group, LLC
The sky is falling. That's what we heard from opponents when Wisconsin adopted the Daubert standard. These opponents argued that the change to the standard for admitting expert testimony would increase the cost to litigation and, further, add an unnecessary layer to the civil litigation process. Proponents, on the other hand, argued that it would stop the initiation of meritless lawsuits. Litigation continues largely unchanged by the claims of either group. This session explores the changes, sets out the new standard, evaluates potential explanations for why the new rule has not changed the environment as originally anticipated.

Session Five — Communication Between Adjusters, Counsel, Expert Witnesses and the Insured
Panelists: Matt Falk, Falk Legal Group, LLC, Phillip C. Theesfeld, Yost & Baill, Jesse Ziegler, American Family Insurance and Mike Riegert, Technical Resources and Consulting, Inc.

MEETING DETAILS:
Registration & Welcome: 9:00 AM—9:30 AM
Session One: 9:30 AM—10:30 AM
Session Two: 10:30 AM—11:30 AM
Lunch: 11:30 AM—12:30 PM
Session Three: 12:30 AM—1:30 PM
Session Four: 1:30 PM—2:30 PM
Session Five: 2:30 PM—3:30 PM
If you have any questions, please contact the NASP office at 800-574-9961.

LOCATION:
American Family Mutual Insurance Company
6000 American Parkway
Building A—Auditorium
Madison, WI 53783-0001

COST—FULL DAY MEETING:
All Insurance Claim Professionals: $75.00
Service Provider NASP Members: $150.00
Service Provider Non-Members: $200.00
Group Rates: Contact Cherish Diviney
Cherish.diviney@subrogation.org or NASP office at 800-574-9961.

Thank you to our Location Sponsor—American Family Mutual Insurance Company

Thank you to our NASP Sponsors!
Law Offices of Robert A. Stutman, Yost & Baill, Clausen Miller, P.C., Grotefeld, Hoffman, Schleiter, Gordon, and Ochoa, LLP, Insurance Subrogation Group, Latitude Subrogation Services, Cozen O'Connor and Kelly & Smith, P.C.