



Steven N. Haas

Member

Philadelphia

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Steven assists a variety of clients in acquisitions, mergers, and corporate finance transactions. He counsels both established and emerging growth companies in all business segments in expansion and financing strategies, mergers, acquisitions and joint ventures, technology and bio-technology licensing, corporate governance issues, succession planning, and related shareholder matters.

Steven also represents automotive dealers in the purchase and sale of domestic and foreign manufacturer automotive dealerships, in obtaining manufacturer approvals, and in negotiating floor plan financing.

In addition to his corporate and automotive practices, Steven advises clients in business aviation matters, representing domestic and international clients in the purchase, sale, and financing of corporate aircraft from manufacturers, prior owners, and operators. He also assists clients in negotiating aircraft charter, management, and leasing arrangements under Parts 91 and 135 of the Federal Aviation Regulations and in their participation in aircraft fractional interest programs with all major providers.

Steven serves on the executive committee and board of the Arts and Business Council of Greater Philadelphia, having served as its chair from 2012-2015. He also serves on the Central Board of Trustees and as a member of the executive committee of Settlement Music School, the largest community based arts and music school in the nation. In addition, Steven serves on the Board of Directors of Temple Adath Israel, in Merion, Pa. Previously, Steven served on the Board of the Greater Philadelphia Chamber of Commerce from 2012-2015, and served as a child advocate for the Montgomery County, Pennsylvania Bar Association Child Advocacy Project.

Steven graduated *cum laude* from the University of Pennsylvania in 1979, and he received his law degree, *cum laude*, from Temple University Law School in 1983, where he was an editor of *Temple Law Review*.

Experience

Represented the majority owner of Park Avenue Motor Cars, LLC, the owner of Mercedes Benz of Fort Washington and Mercedes Benz of West Chester, in the acquisition of the remaining ownership interests in the Company from its minority partners.

Represented Park Avenue Motor Cars, LLC in its purchase of Mercedes Benz of Atlantic City.

Represented the owner of Devon Nissan in its sale of the dealership to an independent third party.

Represented AutoFair Investors, L.P. in its purchase and sale of more than a dozen automotive dealerships in the New England region.

Represented the buyer in the purchase of VW Colonial, an auto dealership located in Newtown Square, Pa.

Represented Gelest, Inc., a chemical company based in Morrisville, Pa., in its sale to New Mountain

Practice Areas

- Corporate
- Mergers & Acquisitions
- Emerging Business & Venture Capital
- Aviation Regulatory

Education

- Temple University School of Law, J.D., *cum laude*, 1983
- University of Pennsylvania, B.A., *cum laude*, 1979

Bar Admissions

- Pennsylvania

Affiliations

- Montgomery Bar Association
- Pennsylvania Bar Association
- Philadelphia Bar Association

Awards & Honors

- Pennsylvania Super Lawyers 2008-2009

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Capital, an investment company.

Represented Comcast Corporation and Comcast Sports Ventures in its sale of Paciolan, LLC, Ventures' Ticketing and Fan Engagement division, to Learfield Communications, LLC.

Represented Collective Bias, a leader in influencer-generated content marketing, in its sale to Abry Partners.

Represented Prizelogic LLC, which develops and executes digital promotions for large consumer brands and retailers, in connection with the company's recapitalization by Pamlico Capital.

Represented a leading online media retail company, in the sale of a 70% interest to H.I.G. Capital, LLC.

Represented Synefo Technology Solutions, a software development solutions company, in its sale to Forsythe Solutions, Inc.

Represented Anexinet Corp., a leading systems integration and technology management company, in its sale to Marlin Equity Partners.

Represented Conner Strong & Buckelew Companies, a leading insurance, risk management and employment benefits brokerage and consulting firm, in the sale of a minority interest to Century Equity Partners.

Represented Hollywood based independent film finance and production company, Sidney Kimmel Entertainment (SKE), in its international joint venture with Ivanhoe Entertainment to create SK Global and in obtaining financing from the China Cultural and Entertainment Fund.

Represented a principal owner of Beaux Freres, LLC, an Oregon wine vineyard renowned for its Pinot Noir, in the sale of Beaux Freres to Maison & Domaines Henriot – S.A. La Viegie.

Represented the Estate of Edward M. Snider in the sale of its minority interest in Comcast Spectacor, L.P. to Comcast Corporation.

Represented Emtec, Inc. in its purchase of Summit Technology, Inc.

Represented The Wine Advocate in the sale of a majority interest to a private investment group.

Represented Mvisum, Inc., a medical software development and applications company, in its sale to Vocera Communications, Inc.

Represented CBC Settlement Funding, LLC, a structured settlement company, in its recapitalization and sale to NASDAQ listed Asta Funding, Inc.

Represented La Colombe Torrefaction, Inc., a nationwide coffee roasting company with both wholesale and retail operations, in a recapitalization and sale of a majority interest to Goode Partners, and then in a subsequent recapitalization and investment by a third-party investor.

Represented a newly formed real estate limited partnership in a \$100 million syndication of limited partnership interests.

Represented Morphotek, Inc., a biotech company, in multiple rounds of financing, including more than \$40 million of venture capital financings from a group of prominent venture funds, including SROne, FORWARD VENTURES, China Development Industrial Bank, Rock Maple Ventures, Burrill & Co., CB Health Ventures, and Flagship Ventures to the subsequent \$350 million acquisition of Morphotek by Japanese health care research and development firm Eisai, Inc.

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Represented Smart Business Advisory and Consulting LLC in a recapitalization in which Great Hill Equity Partners acquired a controlling interest.

Represented Smart, Devine & Company, LLC in its sale to Marcum LLP.

Represented Logan Circle Partners, L.P. in the acquisition of \$13 billion in institutional assets from Delaware Management Holdings, Inc., and the transition of a team of its investment management professionals to Logan Circle Partners.

Represented Comcast Spectacor in its acquisition of Paciolan, Inc. from Live Nation Entertainment, Inc., the successor in the Ticketmaster/Live Nation merger.

Represented Spectrum Equity Management, L.P., an affiliate of Comcast Spectacor, in a \$100 million financing from PNC Bank.

Represented Industry Brains, Inc., an online marketing organization, in its \$30 million merger with NASDAQ listed Marchex Inc.

Represented Snider Health in connection with the company's application for a license from the Pennsylvania Department of Health to operate a medical marijuana dispensary or to cultivate and process medical marijuana in Bucks County, Pa.

Represented Delphi Midstream Partners, LLC in its \$200 million acquisition of the rights to construct and operate a 31-mile natural gas pipeline in the Marcellus Shale region in New York and Pennsylvania.

Represented a Spanish client in its purchase of a Gulfstream G-550 aircraft from a Swiss owner, in which the aircraft was then under lease to Gulfstream for demonstration flights.

Represented the Republic of Mali in the purchase of a Boeing Business Jet from a private investment firm. Facilitated the FAA deregistration and registration to Aruba, and documented subleasing arrangement between The Republic and an Anguillan affiliate.

Represented the owners of a Gulfstream G-III aircraft in a Section 1031 reverse like-kind exchange transaction involving the purchase of a Gulfstream G-IV aircraft.

Represented the French/Icelandic purchaser of nine Bombardier CRJ-100's under lease with an affiliate of Continental Airlines from a German bank.

Represented an Irish-based seller of two new Bell 407 helicopters to a Mexican-based multinational corporation. Also represented this same seller in a sale of a Bell 407 helicopter to the owner of a Mumbai-based private equity fund.

Assisted clients in the purchase and finance of two Lear 60 aircraft and in the negotiation of charter partner and management agreements with an FBO management company, as well as agreements governing the utilization and sharing of costs among the owners.

Represented an African-based private charter company in negotiating the VIP conversion of a Boeing 777 aircraft by a Virginia-based completion company.

Represented Respitech Medical Inc., a subsidiary of Specialty Medical Products, Inc., in its acquisition of RCC&S Inc., a respiratory care staffing and consulting services company.

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