



Practice Areas

- Mergers & Acquisitions
- Corporate
- International
- Private Equity

Education

- Stanford University Law School, J.D., 2011
- Colorado College, B.A., *magna cum laude*, 2004

Bar Admissions

- California
- Minnesota

Court Admissions

- U.S. District Court -- Puerto Rico
- U.S. District Court -- Minnesota

Affiliations

Judicial Clerkship: U.S. District Court for the District of Puerto Rico, 2011-2013

Minnesota State Bar Association

Hennepin County Bar Association

Awards & Honors

- 2018 Up & Coming Attorney, *Minnesota Lawyer*
- Minnesota State Bar Association, North Star Lawyer, 2015, 2019
- Phi Beta Kappa, Colorado College

Evan Berquist

Member

Minneapolis

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Evan is a business lawyer advising clients on a wide range of transactional matters. His practice focuses on mergers and acquisitions and general corporate matters. Evan works with entrepreneurs, investors, and company management at each stage of a company's life cycle, including entity formation, financings, governance, and commercial transactions. Evan's clients include startups, middle market companies, private equity investors, and large multinational corporations. He serves as outside general counsel to a number of emerging or closely held companies.

A significant portion of Evan's practice involves cross-border transactions. He routinely works with local counsel in foreign jurisdictions, and has completed multiple cross-border deals in the Americas, Europe, and Asia. Evan is fluent in Spanish.

Experience

Mergers & Acquisitions

- Represented Petplan, a leading and fast-growing pet health insurance provider in North America, in its acquisition by global private equity firm Warburg Pincus.
- Represented Eurofins Scientific SE, an international group of laboratories with headquarters in Belgium, in a number of its North American acquisitions, including the \$780 million acquisition of EAG Laboratories from affiliates of Odyssey Investment Partners. The transaction included EAG's 21 laboratories in 18 locations around the world, including subsidiaries in the U.S. and six other countries.
- Represented Eurofins Scientific SE in its \$175 million acquisition of TestAmerica Environmental Services LLC.
- Represented WWSC Holdings, LLC, one of the largest structural steel fabrication and erection companies in North America, in connection with the acquisition by Alleghany Capital Corporation of a majority interest in the company.
- Represented Doerfer Companies, a Midwestern manufacturing company, in the asset purchase of Votaw Precision Technologies, Inc., a precision design and manufacturing company in the aerospace industry located in California.
- Represented middle-market private equity firms in several acquisitions in software, medical device, and healthcare industries.
- Represented the majority shareholder of a company that licenses all real estate brokerages operating under a well-known brand within the state of California in a stock sale transaction.
- Represented a Midwestern manufacturing company in the sale of one of its business units to a private equity investor. The business unit sold included several subsidiaries in the U.S., Europe, and Asia.
- Represented a subsidiary of Eurofins Scientific S.E. in its acquisition of DiscoverX, Inc., a service

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provider in the drug discovery, screening, and life science markets.

- Represented Wilco Electronic Systems, Inc., a communications business, in the sale of its cable assets to Comcast Corporation.
- Represented a Minnesota software technology company from formation, up to and through its asset sale to a strategic buyer in the media industry.
- Represented an online publishing company in its sale to a publicly held media company.
- Represented a cloud storage and IT services firm in its asset sale to a private-equity backed acquirer.
- Represented an online app developer in several acquisitions of technology companies, venture financing, and ultimately, sale of the company to a large media conglomerate.
- Represented a retail distribution company in its sale to a private equity company.
- Represented a financial advisor in connection with the sale of a brokerage firm to a larger financial advisory firm.

Additional Cross-Border Transactions Experience

- Provided pre-acquisition due diligence and anti-corruption compliance advice to Fortune 500 corporations in connection with strategic investments in Latin America, Europe, and Asia.
- Represented a Midwestern food company in the stock purchase of its Brazilian distributor.
- Represented a U.S. logistics company in connection with its strategic investment in a Caribbean port.
- Provide trade sanctions and compliance advice to entities doing business in Cuba, including in agribusiness, infrastructure, tourism, and cultural exchange.
- Represented a U.S. manufacturer in appointing a new distributor in Mexico.
- Represented a hospitality company expanding its business in Puerto Rico.
- Represented a Mexican manufacturer in contract negotiations regarding export documentation and license of software technology.
- Helped U.S. and European clients establish, reorganize, and govern subsidiaries in several European and Asian countries.
- Represented a U.S. microchip manufacturer in drafting and negotiating a new sales agent agreement for its foreign sales agents in East Asia.
- Drafted a joint development agreement among three U.S. parties for the design, manufacture, and sale of industrial equipment in East Asian markets.
- Represented a Minnesota manufacturer in appointing a distributor for its products for all E.U. countries.

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