



Martin T. Schrier

Chief Strategy Partner

Miami

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Marty focuses his practice on complex business transactions, including domestic and international mergers and acquisitions, leveraged buyouts, debt financings, restructurings, and venture and growth capital investments.

Marty represents all categories of participants in transactions, including buyers, sellers, major stockholders, lenders, financial advisers, management, special board committees, private equity firms, other private investment funds, high net worth individuals, and venture capitalists. He works with clients across various industries, with a particular focus on financial services, digital media, consumer products, and software.

In addition, Marty represents companies and their investors in a variety of corporate organizational and transactional matters, including financings, reorganizations, restructurings, technology licensing, joint ventures, strategic investments, international transactions, and venture capital investments. He provides general corporate counseling to privately and publicly held corporations and their boards of directors on a broad range of issues, including obligations of directors and corporate governance matters.

Marty also serves as the firm's chief strategy partner. As the firm's chief strategy partner, Marty is responsible for working with the firm's management team to develop and execute on client-centric growth strategies aligned with the firm's objectives. Marty also leads other initiatives to enhance the firm's global competitiveness and positioning for new growth opportunities across geographies and practices.

Experience

Represented k1 Ventures Ltd. (Singapore publicly-traded entity) in \$270 million sale of The Gas Company of Hawaii to Macquarie Infrastructure Company (NYSE).

Represented k1 Ventures Ltd. in \$62 million sale of MidPac Petroleum (owner of 51 gasoline stations and three petroleum storage facilities in Hawaii).

Represented k1 Ventures Ltd. in \$470 million acquisition of Helm Holding Corporation (locomotive and railcar leasing company).

Represented shareholders in sale of eRide, Inc. (GPS semiconductor developer) to Japan-based Furuno Electric.

Represented Ecovation, Inc. (anaerobic water treatment company) in \$210 million sale to Ecolab Inc. (NYSE).

Represented the seller in the multimillion dollar sale of Orchid Underwriters Agency, LLC to Gryphon Investors.

Represented PrecisionLender in its minority equity stake acquisition by Century Capital Partners. Based in Raleigh, N.C., PrecisionLender provides loan pricing software and solutions to U.S. financial

Practice Areas

- Corporate
- Mergers & Acquisitions
- Private Equity
- Corporate Governance & Securities

Industry Sectors

- Retail

Education

- Notre Dame Law School, J.D., 1995
- University of Texas–Austin, M.A., 1992
- University of Notre Dame, B.A., 1990

Bar Admissions

- Florida
- Texas

Awards & Honors

- Best Lawyers in America 2014-2021
- "Top Dealmakers of the Year," *Daily Business Review* 2011
- Super Lawyers 2007-2014, 2016-2020
- Florida Trend Legal Elite 2006-2009, 2011-2017
- Chambers & Partners USA 2019-2020

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institutions. Boston-based Century Capital Partners is the private equity group of Century Capital Management, LLC.

Represented SmallHD in its sale to The Vitec Group for a purchase price of up to \$30 million, in part based on future performance. SmallHD manufactures and designs high-quality, high-definition field monitors used by videographers, filmmakers, and cinematographers. Vitec is a publicly-traded provider of products and services for the broadcast and video, photographic, and MAG markets.

Represented Modernizing Medicine in its acquisition of Aesyntix Health, Inc., a privately held company based in Roseville, Calif. Aesyntix provides billing, inventory management, and group purchasing services to physicians. Modernizing Medicine offers a cloud-based, specialty-specific electronic medical records (EMR) system.

Represented Advanced Discovery in its acquisition of Responsive Data Solutions (RDS). Advanced Discovery, a leading provider of electronic discovery services and software for law firms and corporations worldwide, was acquired by Trivest Partners, L.P. in August 2014. Based in Washington, D.C., RDS provides e-discovery services and litigation support solutions.

Represented Advanced Discovery in its acquisition of all of the capital stock of Millnet Limited, the largest and longest established UK-based e-discovery and legal document services firm.

Represented Vapor Corporation in its purchase of Ada's Natural Market, a natural and organic grocery store.

Represented EPIC Insurance Brokers & Consultants in connection with its acquisition of the stock of Houston-based Ascende, Inc., one of the largest independent employee benefits consulting firms in the United States.

Represented the underwriters in connection with the initial public offering of AzurRX BioPharma, Inc., which develops non-systemic, recombinant protein therapies for gastrointestinal diseases and is headquartered in Brooklyn, N.Y., with scientific operations based in Langlade, France.

Represented a German developer and manufacturer of professional unmanned aerial drones and related software systems in the sale of all of its capital stock to Intel Corporation.

Represented Advanced Discovery, an end-to-end electronic discovery software and services provider, in the purchase of the stock of Legal Placements, Inc. (LPI), a document review and legal staffing services company. LPI operates as a wholly-owned subsidiary of Advanced Discovery.

Represented Advanced Discovery, an end-to-end electronic discovery software and services provider, in the asset purchase of the electronic discovery division of Ditto Document Services, Inc.

Represented Trivest Partners, L.P., a private investment firm, in its equity purchase of Dauenhauer Acquisition Corp., a heating and plumbing services company.

Represented German drone manufacturer MAVinci in the sale of all of its capital stock to Intel Corporation.

Represented Omni Automotive South in the sale of all its assets to Eastport Holdings. Omni Automotive is an automotive digital media firm based in Boca Raton, Fla. Based in Memphis, Tenn., Eastport Holdings owns and operates a diversified portfolio of companies with a focus in the advertising and media industry.

Represented TMI Solutions, LLC (TMIS) in its sale to AmTrust Financial Services, Inc. TMIS, based in Roswell, Ga., offers monthly billed warranty solutions for a variety of consumer electronics as well as

consumer protection services.

Represented Trivest Partners, L.P. in its acquisition of Advanced Discovery Inc. and Responsive Data Solutions (RDS). Based in Austin, Texas, Advanced Discovery is a leading provider of electronic discovery services and software for law firms and corporations worldwide. Based in Washington, D.C., RDS provides e-discovery services and litigation support solutions.

Represented BGT Partners, a Miami-based interactive marketing firm, in its sale to PricewaterhouseCoopers.

Represented the management of CineMagnetics, a New York-based digital media company, in its purchase from founding shareholders.

Represented Equivalent Data, a Houston-based legal software and solutions provider, in its \$45 million sale to Trinity Hunt Partners, a private equity group.

Represented Trivest Partners, L.P. in its acquisition of National Auto Care Corporation, an Ohio-based provider of extended auto warranty contracts.

Represented Trivest Partners, L.P., a private equity group, in its acquisition of Family First Dealer Services, a Florida-based provider of finance and insurance products.

Represented an individual in the acquisition of Honda and Acura dealerships in the New York metropolitan area.

Represented the shareholders in the \$130 million sale of VIN Solutions to AutoTrader.com.

Represented Denver-based Global Med Technologies (OTCBB) in its sale to Haemonetics Corp. (NYSE) in a \$70 million tender offer transaction.

Represented an investor group in the acquisition of Cypress Capital Group, an investment management and trust company based in Palm Beach, Fla.

Represented the largest Haitian internet provider in its sale to a telecom private equity fund.

Represented HALO, a Charlotte, N.C.-based vacuum cleaner manufacturer, in the sale of all of its assets and technology to Oreck, Inc.

Represented a leading software provider to blood and plasma collection centers and hospitals in its sale of 100 percent of the membership interests in the company. The transaction included the rollover of certain members as minority members in a newly formed holding company.

Represented an insurance broker/producer client in connection with its acquisition of both a Florida-based provider of managed care reinsurance and stop loss products and a California-based wholesale insurance brokerage firm.

Represented a media services management company in its sale to a digital media distribution and software company. This transaction drew on the experience of the firm's corporate, tax, labor and employment, and employee benefits and executive compensation attorneys.

Represented PrecisionLender, a financial services software company, in its \$510 million acquisition by Q2 Holdings Inc., a publicly traded provider of digital solutions for financial institutions. The acquisition drew on the experience of the firm's corporate, tax, employee benefits and executive compensation, intellectual property, and antitrust attorneys. The firm has long represented PrecisionLender, and previously represented the company in connection with five rounds of private equity financing.

Represented a financial services consultant to institutional investors in connection with its initial capital raise. This transaction drew on the experience of the firm's corporate, tax, and labor and employment attorneys.

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