

Coming to Grips with Outside Counsel Guidelines

Date & Time

Start Date: 10/25/2016

Start Time: 12:00pm

End Time: 1:00pm

 [Download Calendar Appointment](#)

Tom Wilkinson, a member of Cozen O'Connor's **Commercial Litigation** department, will be speaking on this webinar hosted by PBI. In recent years, organizational clients have become increasingly more demanding of their lawyers and law firms, insisting on all manner of reasonable and unreasonable provisions in their engagement terms and outside counsel guidelines.

You may be subject to commonly demanded provisions such as the sweeping definitions of client identity, which include dozens or hundreds of corporate affiliates uninvolved in a matter. Or, you may have seen such provisions redefining conflicts of interest more broadly than the ethics rules allow. Other examples include:

- Provisions claiming ownership and copyright protection for a law firm's work
- Indemnification provisions
- Authority to conduct audits
- Security requirements

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